



### **Valuable New ADVANTAGES For PEO's**

With the "KX5" solutions from Learn.net, a progressive PEO can now:

- .. Increase Revenues & Profits from existing customers
- .. Reduce E&O exposure
- .. Potentially lower E&O insurance costs
- .. Win new accounts with differentiated solutions
- .. Protect existing accounts with differentiated solutions
- .. Rapidly deploy these benefits

### **Major New Revenues and Risk Management Protections Possible**

Five Types Of Solutions Can Be Offered Under Your Brand..

With Learn.net Transparently Processing All

- Provide Web-based skills training courses to employees, paid by customer
- Provide Web-based HR courses (Sexual Harassment, Diversity, etc.), paid by customer
- Provide other business skills training for the customer's managers
- Provide Video-Email and Video-Via-Web options to end customers
- Provide company specific training Benefits

### **Provide Web-based Skills and HR Courses**

With Learn.net transparently providing tracked Web-based courses and all related processing, including e-commerce credit card payments if necessary, your customer's workers (your employees) can increase skills in hundreds of ways. The customer's productivity will increase, and your role will be more valuable. Credit card payments are optional.

For important "Compliance" courses such as Diversity Training, Sexual Harassment training, etc., both the customers' and your E&O and employee claims liabilities may be reduced. The "Standard of Care" test can be better met, affecting liability exposure. Insurance premiums might even be lowered.

Finally, many business process improvement courses can be purchased through your Web site.

### **Video-Via-Web Training Is A Revenues Option**

This new, patented technology enhances customers' products training, sales training, policies training and much more; with usage revenues sharing.

**Later, Learning Management Services Can Be offered to Customers**

Providing outsourced learning management services can be a revenues source, with Learn.net providing the ASP processing and expertise. Longer term relationships can be assured. Revenues are shared on a quarterly basis.