

For Insurance Providers

Avoid...CE training during sales hours, reducing sales potential

Avoid...high training travel, instructor, & fees costs

Avoid...competitors sales programs being stronger

Avoid...unnecessary E&O exposure

Avoid...lengthy new program delays

Avoid...limited results assessment and competency management tools

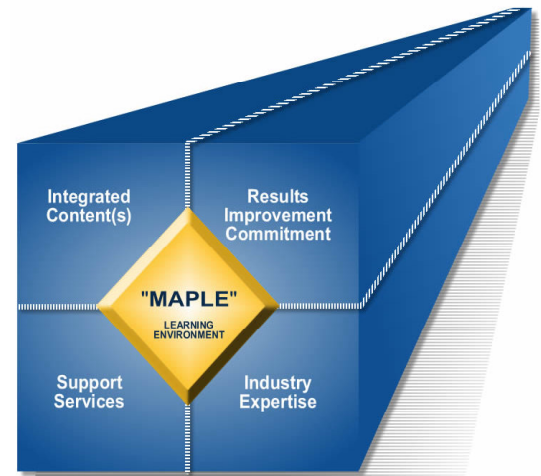
Avoid...poor reporting flexibility

Avoid...limited CE status tracking

Avoid...no re-use of learning elements

Avoid... Enterprise Learning Limitations...and High Costs

...With the
Learn.net “KX⁵,”
Solutions Family



Achieve Gains Like The Innovators!

John Hancock

**Top-Five U.S.
Insurance Carrier**

J. Smith Lanier & Co.

Mst MEMBERS 1st
FEDERAL CREDIT UNION



- **29% increase in sales** production for a new insurance policy product (trainees did 69% better)
- **21% increase in sales** production for a new banking services product (trainees did 55% better)
- Skills Competency Training Implementation equated to “**2042% ROI**” (over \$600,000 in travel costs saved, with superior (tested) learning results)

Per ASTD—Businesses that invest in employee learning do 44% better than competitors. Under-investors do 22% less well.

**Optimize
Performance &
Results. Now!**



Learn.net, Inc.
6540 Powers Ferry Road, Suite 300
Atlanta, GA 30339
678-589-100 info@learn.net